

IPTEGO expands its distribution channels across Northern Europe in gaining SIPHON as a new partner

Berlin, Germany, April 23rd 2009; IPTEGO GmbH (IPTEGO), announced that it has signed a partnership agreement with SIPhon Networks Ltd (SIPhon), a leading Systems Integrator and Services Company, to distribute their market leading service assurance solution PALLADION and services to Internet Telephony Service Provider's (ITSP's) across Northern Europe. The PALLADION solution is available from SIPhon Networks as a standard purchase, subscription or on a managed service basis. The focus is on revenue, efficiency and cost reduction.

"IPTEGO with its PALLADION Service Assurance product-line offers ITSP's the ability to underpin their services. PALLADION contributes to decreasing operation costs, enables getting more reliability from SIP-based architectures while enhancing the customer experience. We are delighted to be working closely with Siphon Networks to introduce the benefits of this technology to the ITSP community" commented Etienne Coulon, VP of Sales & Business Development, IPTEGO.

"SIPHON is delighted to work closely with IPTEGO. ITSP's today face the challenge of delivering both innovation and quality. The PALLADION solution offers a real time and unique insight into the actual QoS delivered by ITSP's to both end customers and resellers" states Steve Harris, Director, SIPhon Networks.

IPTEGO is proud to announce the partnership with one of the leading European players in the European communications technology market, whos strategy is to work solely with a limited number of innovative technology vendors – IPTEGO has become one of them by now.

Company Profile: SIPHON

SIPHON Networks Ltd (UK) is a leading European player in the design, supply, delivery & integration of advanced Voice & Unified Communications technology to enable Internet Telephony Service Providers (ITSPs) to deliver innovative services on a robust and scalable technology platform. SIPHON Networks is based in the UK plus has affiliations with other partners across Europe. For more information please visit www.siphonnetworks.com



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IPTEGO'S PRODUCT:





Company Profile: IPTEGO

“Freedom to Innovate”

IPTEGO GmbH was founded in 2006 in Berlin (Germany) by SIP pioneers Alexander Hoffman (CEO) and Ulrich Abend (CTO) after years of successful development work at the Fraunhofer Institute in Berlin (Open Communication, FOKUS).

The internationally operating software vendor develops customized programs and scripts in the fields of SIP and IMS. Its core competency is satisfying the particular demands of service providers in terms of reliability, optimisation and cost efficiency of their networks (SIP, IMS). And hence, the PALLADION program that performs proactively and offers quick quality assurance solutions for the latest generation of data transmission.

IPTEGO's target groups are international carriers, DSL providers, cable network services, ISPs and VoIP hardware manufacturers. Included among its existing clients are several Carriers such as global players.

Customer satisfaction, along with revenue, is increased through the avoidance of complicated errors. PALLADION makes it easier to solve complicated bugs by his error checking in real time.

With PALLADION the provider's network is getting transparent.

Through experienced product developers and a quick decision-making processes, IPTEGO can offer now with PALLADION what other companies are still just developing.