

PRESS RELEASE

## **IPTEGO announces OEM partnership with Centile**

*Successful integration of Centile Istra platform with IPTEGO monitoring and assurance solution PALLADION enables Service Providers to deploy the best of breed VoIP Unified Communication solution with a 30% reduction in operational cost.*

Berlin – December 21th, 2009, Centile, one of the French leading providers of VoIP Unified Communication solutions, today announced that it has chosen IPTEGO, a leading developer and provider of software and hardware appliances for the Voice over IP industry, as a new partner to expand its range of innovative Mobile and fixed NGN together with innovative monitoring tools.

Leveraging IPTEGO monitoring and assurance software solution PALLADION and Centile VoIP Unified Communications platform Istra, Service Providers are now able to deploy integrated solutions while lowering operational costs by 30% through optimization process.

The key benefits of the integrated IPTEGO-Centile solution include the mapping of the multi-tier administrative accounts and domains across platform, direct links between the Centile Application logics CDRs and the PALLADION detailed SIP call flows as well as the generation of custom smart events and quality/performance indicators

Bertrand Pourcelot, Managing Director for Centile reported: " PALLADION delivers to our Hosted Unified Communication Solution a new breadth in Operation and Monitoring. With a strong goal of differentiating in the SIP world, Centile demonstrates with such integration its leadership in delivering turnkey and easy to deploy carrier grade solution with the lowest Operation costs. We are convinced that IPTEGO outstanding expertise together with the PALLADION solution openness and powerful APIs will help Centile strengthen further its solution portfolio."

Alexander Hoffmann, CEO for IPTEGO added: "We are very proud to be working together with Centile to help them deliver fully integrated solutions. Through this partnership, IP Telephony and other service providers can get in a single package the best of the applications and the operation, allowing them to decrease their operational costs by at least 30%. It is the 1st time such partnership is being done. An event in the industry!"



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**IPTEGOs PRODUCT:**  
 **PALLADION**



## About IPTEGO

“Freedom to Innovate”

IPTEGO is a leading developer and provider of software and hardware appliances for the Voice over IP industry. IPTEGO's PALLADION software proactively and passively monitors the network level, either a SBC, proxy, application or media server. Through the connectivity at the infrastructure level, PALLADION captures all related messages across a network to analyze and provide the network managers with visibility into what is going on in the network.

Visibility improves through the specification and implementation of appropriate Key Performance Indicators (KPIs), Key Quality Indicators (KQIs), Call Detail Records (CDRs) and traps for all used networks and services. They detect malfunctions, poor performance or quality problems before they have any effects impacting the end customer service.

The collected and sorted data can then be transformed and shared with any system layer like an application layer, Operations Support Systems (OSS) or Business Support Systems (BSS). Overall, PALLADION enables to more efficiently and effectively use the tools and equipment operators already invested into.

Due to the various monitoring options with PALLADION, service provider can, on one hand increase customer satisfaction, and on the other hand lower costs through process optimization, reduce staff in the call center as well as decrease fault messages.

## About Centile SA

Since 1998, Centile has been at the forefront convergent technology developments and is now the leading European innovator of unified communications, network platforms, hosted solutions, applications and tools targeting enterprise customers working in partnership with fixed, mobile and web-based network operators. For more information, please visit [www.centile.com](http://www.centile.com)