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IPTEGO'S PRODUCT:



IBM selects IPTEGO for its IBM ISI / ISR program

Berlin – June 23, 2009: IBM has named IPTEGO GmbH as a partner while accepting the firm into its partner program ISI (Industry Solution Integrator) / ISR (Industry Solution Reseller). The IBM ISI / ISR program has been put in place at global level to best suit firms that are highly focused on sales of their own solution and do not invest in the technical resources needed to build expertise in hardware products and solution integration capabilities.

The program is providing end customers with a complete solution consisting of hardware from IBM coupled with specific partner applications. IPTEGO offers its PALLADION software and has been simultaneously singled out by IBM as a selected partner for its outstanding professional and technical know-how in the area of business intelligence solutions.

As a partner, IPTEGO will provide its PALLADION software. IBM will deliver the corresponding hardware. PALLADION provides a critical edge over competitors in the areas of service assurance, quality assurance and revenue assurance.


All these advantages primarily benefit service providers and end consumers. End consumers gain a superior quality of data transfers, with trouble-free and stable call circuits, and carriers avoid revenue loss with real-time network testing provided by PALLADION. The software has the unique ability to hack into specific points in the network in order to retrieve valuable information and collect and test raw data. PALLADION is deployed exclusively in the field of IMS networks or, more precisely, in the field of VoIP.

"Being named as an IBM business partner confirms the quality of PALLADION's development" according to IPTEGO CEO Alexander Hoffmann. In the future he envisions "that IPTEGO will continue to build on its collaboration with IBM."

Company Profile: IPTEGO

"Freedom to Innovate"

IPTEGO GmbH was founded in 2006 in Berlin (Germany) by SIP pioneers Alexander Hoffmann (CEO) and Ulrich Abend (CTO) after years of successful development work at the Fraunhofer Institute in Berlin (Open Communication, FOKUS).



The internationally operating software vendor develops customized programs and scripts in the fields of SIP and IMS. Its core competency is satisfying the particular demands of service providers in terms of reliability, optimisation and cost efficiency of their networks (SIP, IMS). And hence, the PALLADION program that performs proactively and offers quick quality assurance solutions for the latest generation of data transmission.

IPTEGO's target groups are international carriers, DSL providers, cable network services, ISPs and VoIP hardware manufacturers. Included among its existing clients are several Carriers such as global players.

Customer satisfaction, along with revenue, is increased through the avoidance of complicated errors. PALLADION makes it easier to solve complicated bugs by his error checking in real time. With PALLADION the provider's network is getting transparent.

Through experienced product developers and a quick decision-making processes, IPTEGO can offer now with PALLADION what other companies are still just developing.

Product Profile: PALLADION

The next generation of telephony obtains a new quality standard with PALLADION

VoIP telephony signifies the telephony of the future. IPTEGO redefines telephony. In PALLADION the company offers the highest quality in call creation and termination and already today is redefining voice quality. PALLADION's core functionality provides the highest technological standard in terms of real-time service assurance and monitoring of SIP and IMS networks.

PALLADION automatically detects errors, even before they are noticed by the end customer, and corrects them proactively. The Berlin company offers its target group customer satisfaction and precise cost control. In addition, PALLADION provides the advantage of data mining for the analysis of customer trends (business intelligence). The data transfer of tomorrow is becoming transparent.